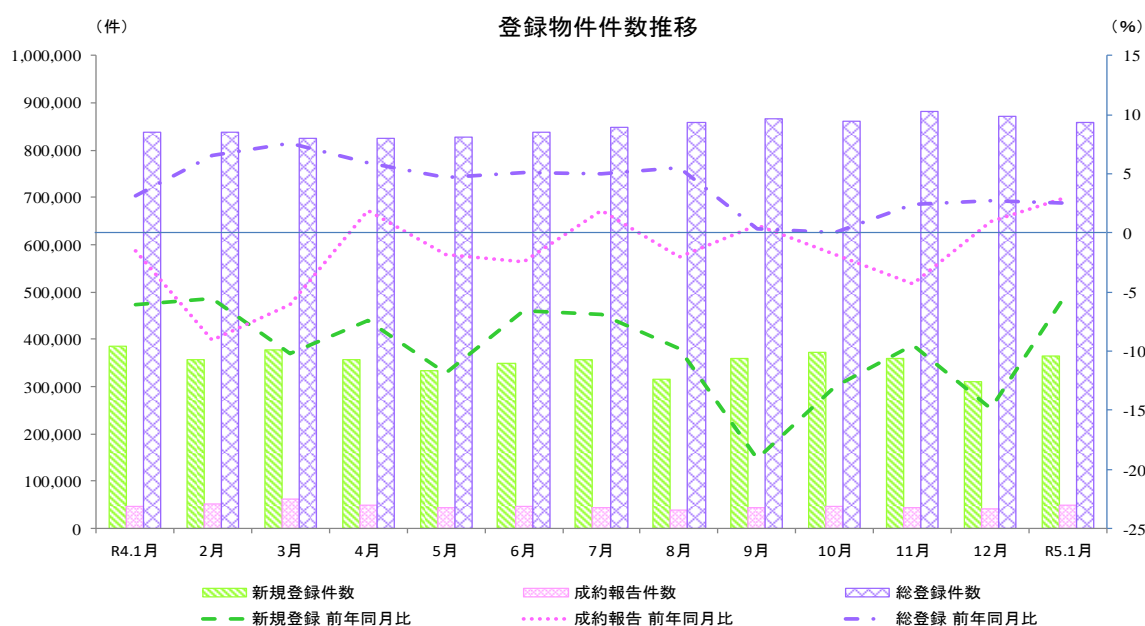


指定流通機構の活用状況について（令和5年1月分）

1. 概況

令和5年1月の指定流通機構の活用状況をみると、新規登録件数は366,034件と前年同月比で13ヶ月連続してマイナスとなり、前月比では3ヶ月ぶりにプラスに転じた。成約報告件数は49,149件と前年同月比で2ヶ月連続してプラスとなり、前月比では3ヶ月ぶりにプラスに転じた。総登録件数は859,530件と前年同月比で18ヶ月連続してプラスとなり、前月比では2ヶ月連続してマイナスとなった。



物件件数の推移

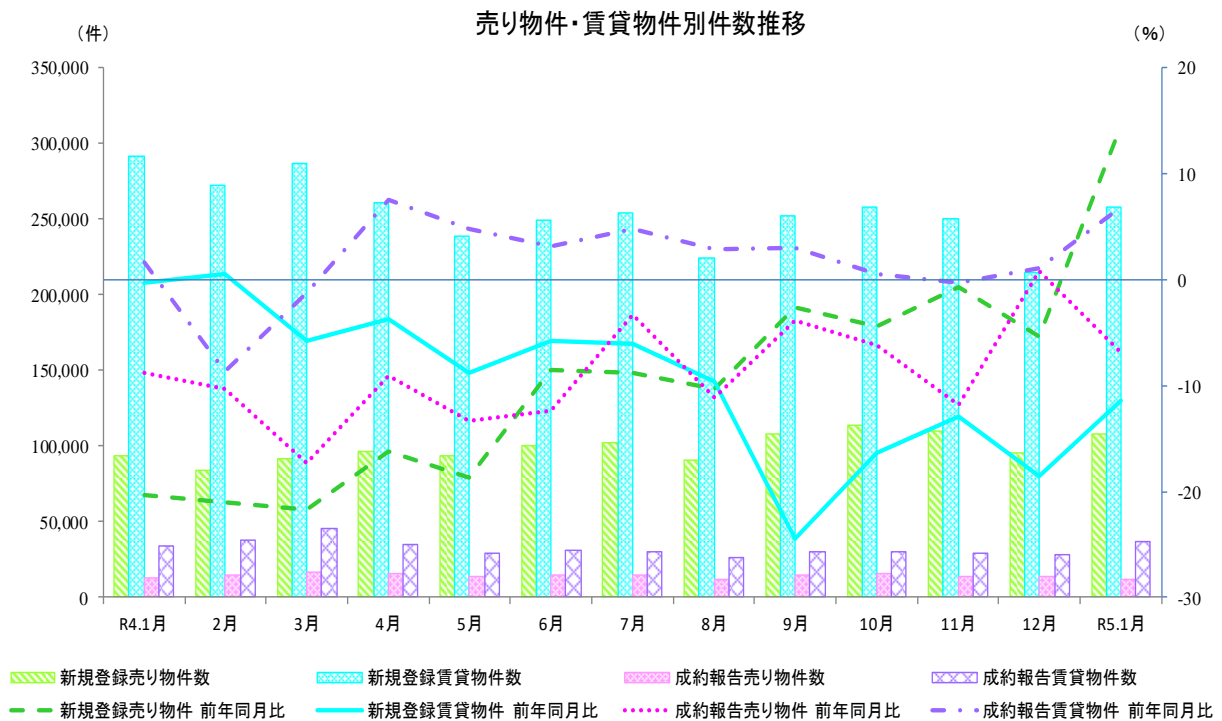
	R4.1月	2月	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	R5.1月
新規登録件数(件)	385,517	357,213	378,723	357,811	332,763	349,131	356,111	315,145	360,257	371,910	360,311	310,736	366,034
前年同月比(%)	▲6.0	▲5.6	▲10.2	▲7.5	▲11.8	▲6.6	▲6.9	▲9.8	▲19.0	▲13.0	▲9.5	▲14.9	▲5.1
前月比(%)	5.6	▲7.3	6.0	▲5.5	▲7.0	4.9	2.0	▲11.5	14.3	3.2	▲3.1	▲13.8	17.8
成約報告件数(件)	47,718	52,704	62,418	49,822	43,635	45,930	45,054	38,046	44,842	46,008	43,490	41,795	49,149
前年同月比(%)	▲1.5	▲9.1	▲6.1	1.9	▲1.9	▲2.5	1.9	▲2.0	0.7	▲1.8	▲4.3	1.0	3.0
前月比(%)	15.3	10.4	18.4	▲20.2	▲12.4	5.3	▲1.9	▲15.6	17.9	2.6	▲5.5	▲3.9	17.6
総登録件数(件)	838,799	838,038	825,903	823,907	827,328	836,832	849,660	859,585	867,139	861,737	882,895	872,241	859,530
前年同月比(%)	3.1	6.5	7.6	5.9	4.7	5.1	5.0	5.5	0.4	0.0	2.4	2.7	2.5
前月比(%)	▲1.2	▲0.1	▲1.4	▲0.2	0.4	1.1	1.5	1.2	0.9	▲0.6	2.5	▲1.2	▲1.5

※ 公益社団法人西日本不動産流通機構より、中国、四国、九州の平成31年4月から令和3年12月まで（以下「対象期間」といいます。）の新規登録件数について確認を行っているとの連絡を受けております。対象期間のこれらの地域及び全国合計の新規登録件数、並びにこの件数を用いて算出されている前年比の数値のご利用に当たってはご注意ください。

2. 売り・賃貸別物件数

令和5年1月の売り物件数をみると、新規登録件数は107,734件と前年同月比で34ヶ月ぶりにプラスに転じ、前月比では3ヶ月ぶりにプラスに転じた。成約報告件数は12,325件と前年同月比でふたたびマイナスに転じ、前月比では3ヶ月連続してマイナスとなった。総登録件数は339,509件と前年同月比で8ヶ月連続してプラスとなり、前月比では9ヶ月連続してプラスとなった。

令和5年1月の賃貸物件数をみると、新規登録件数は258,300件と前年同月比で11ヶ月連続してマイナスとなり、前月比では3ヶ月ぶりにプラスに転じた。成約報告件数は36,824件と前年同月比で2ヶ月連続してプラスとなり、前月比では3ヶ月ぶりにプラスに転じた。総登録件数は520,021件と前年同月比で5ヶ月連続してマイナスとなり、前月比では2ヶ月連続してマイナスとなった。



R5年1月 売り物件・賃貸物件別件数

新規登録件数	366,034 件	前年同月比 ▲ 5.1 %	👉	前月比 17.8 %	👆
売り物件	107,734 件	前年同月比 14.6 %	👆	前月比 12.8 %	👆
賃貸物件	258,300 件	前年同月比 ▲ 11.4 %	👇	前月比 20.0 %	👆
成約報告件数	49,149 件	前年同月比 3.0 %	👉	前月比 17.6 %	👆
売り物件	12,325 件	前年同月比 ▲ 6.9 %	👉	前月比 ▲ 11.4 %	👇
賃貸物件	36,824 件	前年同月比 6.8 %	👉	前月比 32.1 %	👆
総登録件数	859,530 件	前年同月比 2.5 %	👉	前月比 ▲ 1.5 %	👉
売り物件	339,509 件	前年同月比 13.9 %	👆	前月比 2.7 %	👉
賃貸物件	520,021 件	前年同月比 ▲ 3.8 %	👉	前月比 ▲ 3.98 %	👉

凡例: 👆 10% ~ 👉 3% ~ 10% 👉 -3% ~ 3% 👉 -10% ~ -3% 👇 ~ -10%

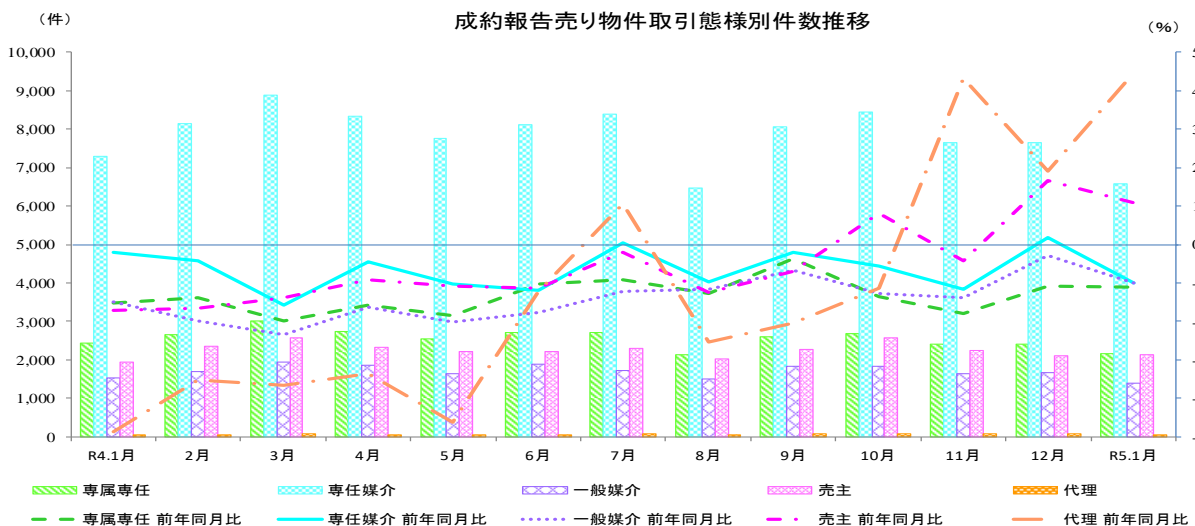
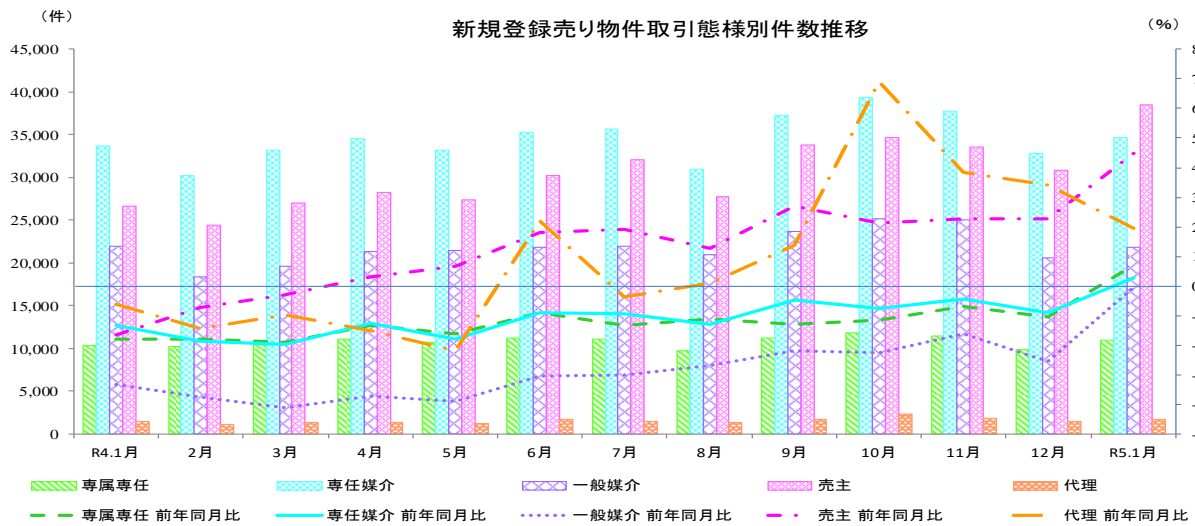
3. 売り物件の取引態様別物件数

令和5年1月の新規登録売り物件の取引態様別をみると、売主は35.7%を占め、次いで専任媒介は32.2%を占めている。成約報告売り物件の取引態様別をみると、専任媒介は53.4%を占め、次いで専属専任は17.6%を占めている。

R5年1月 売り物件の取引態様別件数

	取引態様	件数	構成比	前年同月比	前月比
新規登録件数	媒介契約	67,574 件	62.7 %	2.3 %	6.8 %
	専属専任	10,996 件	10.2 %	6.8 %	11.6 %
	専任媒介	34,698 件	32.2 %	2.8 %	5.6 %
	一般媒介	21,880 件	20.3 %	▲ 0.6 %	6.4 %
	売主	38,492 件	35.7 %	44.7 %	25.0 %
	代理	1,668 件	1.5 %	19.5 %	14.8 %
成約報告件数	媒介契約	10,125 件	82.2 %	▲ 10.1 %	▲ 13.7 %
	専属専任	2,167 件	17.6 %	▲ 11.0 %	▲ 9.6 %
	専任媒介	6,576 件	53.4 %	▲ 9.9 %	▲ 14.2 %
	一般媒介	1,382 件	11.2 %	▲ 9.9 %	▲ 17.1 %
	売主	2,145 件	17.4 %	10.7 %	1.4 %
	代理	55 件	0.4 %	44.7 %	▲ 26.7 %

凡例: ↑ 10% ~ ↗ 3% ~ 10% → -3% ~ 3% ↘ -10% ~ -3% ↓ ~ -10%



指定流通機構実態調査集計、総括表 新規登録件数

		総 数	物 件 種 別				
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部
全 総計件数		366,034	268,826	42,481	27,488	8,060	19,179
[前月比]		[17.8]	[19.0]	[16.6]	[9.5]	[15.6]	[18.0]
売 地	総 計	107,734	39,674	35,219	26,657	5,681	503
	[前月比]	[12.8]	[13.7]	[14.2]	[9.2]	[15.3]	[16.2]
	北海道	3,635	1,227	852	1,223	325	8
	[前月比]	[4.9]	[16.2]	[-9.7]	[2.2]	[23.1]	[60.0]
	東北	3,370	663	1,269	1,237	196	5
	[前月比]	[-5.1]	[9.4]	[-15.6]	[-2.1]	[15.3]	[-37.5]
	関東甲信越	5,710	476	2,167	2,640	419	8
	[前月比]	[7.4]	[-3.8]	[6.7]	[10.8]	[4.8]	[14.3]
	首都圏	51,602	25,869	14,420	8,296	2,698	319
	[前月比]	[17.1]	[16.0]	[20.2]	[16.2]	[15.4]	[8.1]
	中部4県	4,173	496	1,514	1,895	260	8
	[前月比]	[14.4]	[8.3]	[24.7]	[8.0]	[20.4]	[33.3]
	中部圏	8,229	1,678	3,264	2,872	399	16
	[前月比]	[11.2]	[-0.1]	[15.0]	[14.6]	[10.8]	[14.3]
	近畿圏	18,117	6,341	7,195	3,792	686	103
	[前月比]	[17.0]	[12.4]	[22.2]	[14.9]	[17.7]	[35.5]
	中国	3,745	536	1,406	1,633	161	9
[前月比]	[13.4]	[11.9]	[16.9]	[10.8]	[15.8]	[28.6]	
四国	1,136	154	377	537	66	2	
[前月比]	[-39.6]	[2.7]	[-15.5]	[-54.5]	[-36.5]	[100.0]	
九州	8,017	2,234	2,755	2,532	471	25	
[前月比]	[8.3]	[9.6]	[-1.0]	[14.6]	[32.3]	[78.6]	
取 引 態 様 別	専属専任	10,996	4,280	3,175	2,803	695	43
	[前月比]	[11.6]	[6.9]	[17.9]	[14.5]	[3.0]	[22.9]
	専任媒介	34,698	12,333	10,328	10,007	1,882	148
	[前月比]	[5.6]	[6.6]	[6.1]	[1.8]	[19.3]	[3.5]
	一般媒介	21,880	6,776	5,998	6,845	2,130	131
	[前月比]	[6.4]	[6.0]	[4.0]	[7.6]	[11.3]	[4.8]
	売主	38,492	15,404	15,413	6,705	817	153
[前月比]	[25.0]	[25.0]	[25.5]	[22.6]	[38.2]	[29.7]	
代理	1,668	881	305	297	157	28	
[前月比]	[14.8]	[44.0]	[-17.3]	[3.1]	[-8.7]	[133.3]	
総 計		258,300	229,152	7,262	831	2,379	18,676
[前月比]		[20.0]	[19.9]	[29.7]	[18.5]	[16.4]	[18.1]
賃 地	北海道	1,775	1,642	39	2	17	75
	[前月比]	[-7.0]	[-9.9]	[44.4]	[-50.0]	[30.8]	[82.9]
	東北	5,225	4,824	132	35	43	191
	[前月比]	[-0.7]	[-1.5]	[15.8]	[75.0]	[34.4]	[-5.4]
	関東甲信越	8,288	7,530	262	56	98	342
	[前月比]	[-6.8]	[-9.4]	[9.2]	[27.3]	[44.1]	[48.7]
	首都圏	182,013	164,171	3,691	322	1,032	12,797
	[前月比]	[19.7]	[19.5]	[31.6]	[32.5]	[30.1]	[18.1]
	中部4県	3,057	2,277	263	37	136	344
	[前月比]	[49.8]	[57.8]	[73.0]	[8.8]	[2.3]	[23.3]
	中部圏	4,526	3,892	126	102	95	311
	[前月比]	[68.9]	[96.5]	[29.9]	[32.5]	[10.5]	[-29.0]
	近畿圏	41,889	35,583	1,906	151	711	3,538
	[前月比]	[25.7]	[26.7]	[31.1]	[2.7]	[3.9]	[20.1]
中国	2,583	1,680	337	46	92	428	
[前月比]	[23.5]	[23.3]	[13.9]	[39.4]	[17.9]	[33.3]	
四国	465	278	87	9	11	80	
[前月比]	[-22.2]	[-29.1]	[67.3]	[-77.5]	[-71.1]	[5.3]	
九州	8,479	7,275	419	71	144	570	
[前月比]	[33.8]	[36.1]	[15.4]	[20.3]	[22.0]	[26.4]	

* 前月比欄の数値は、対前月増減率である。

* 「関東甲信越」は、茨城県・栃木県・群馬県・新潟県・山梨県・長野県、「首都圏」は、東京都・千葉県・埼玉県・神奈川県、「中部圏」は、愛知県・岐阜県・三重県、「中部4県」は、富山県・石川県・福井県・静岡県、「近畿圏」は、大阪府・京都府・兵庫県・滋賀県・奈良県・和歌山県をいう。

指定流通機構実態調査 売り物件・新規登録件数 時系列表

	4年1月	4年2月	4年3月	4年4月	4年5月	4年6月	4年7月	4年8月	4年9月	4年10月	4年11月	4年12月	5年1月	一年間計	
	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	
	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(構成比)	
	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)		
総数	94,030 (-6.8) [-20.3]	84,288 (-10.4) [-21.0]	91,889 (9.0) [-21.7]	96,632 (5.2) [-16.3]	93,871 (-2.9) [-18.7]	100,117 (6.7) [-8.5]	102,239 (2.1) [-8.8]	90,777 (-11.2) [-10.3]	107,802 (18.8) [-2.5]	113,385 (5.2) [-4.4]	109,600 (-3.3) [-0.6]	95,519 (-12.8) [-5.3]	107,734 (12.8) [14.6]	1,193,853	
北海道	2,124 (-6.5) [-4.1]	2,096 (-1.3) [6.4]	2,426 (15.7) [7.0]	2,779 (14.6) [14.3]	3,040 (9.4) [28.8]	3,695 (21.5) [56.7]	3,677 (-0.5) [36.5]	3,248 (-11.7) [45.7]	4,027 (24.0) [53.4]	4,182 (3.8) [48.9]	3,788 (-9.4) [50.7]	3,466 (-8.5) [52.6]	3,635 (4.9) [71.1]	40,059 (3.4)	
東北	2,906 (3.6) [-24.2]	2,687 (-7.5) [-2.2]	2,864 (6.6) [-9.7]	3,498 (22.1) [9.9]	3,494 (-0.1) [22.2]	3,728 (6.7) [22.4]	3,850 (3.3) [28.4]	3,627 (-5.8) [32.7]	4,032 (11.2) [27.8]	4,059 (0.7) [19.6]	3,700 (-8.8) [21.8]	3,551 (-4.0) [26.6]	3,370 (-5.1) [16.0]	42,460 (3.6)	
関東甲信越	5,034 (24.2) [-4.8]	4,294 (-14.7) [1.3]	5,167 (20.3) [10.4]	5,676 (9.9) [22.2]	5,889 (3.8) [22.6]	6,788 (15.3) [44.9]	6,733 (-0.8) [37.7]	6,502 (-3.4) [56.0]	7,419 (14.1) [73.4]	7,747 (4.4) [52.9]	6,918 (-10.7) [31.2]	5,316 (-23.2) [17.4]	5,710 (7.4) [13.4]	74,159 (6.2)	
圏	37,049 (11.2) [-3.3]	37,596 (1.5) [4.7]	40,743 (8.4) [7.1]	43,251 (6.2) [13.9]	40,643 (-6.0) [17.3]	45,127 (11.0) [30.0]	46,087 (2.1) [24.3]	39,149 (-15.1) [22.3]	48,937 (25.0) [34.8]	51,750 (5.7) [29.9]	45,738 (-11.6) [22.1]	44,065 (-3.7) [32.2]	51,602 (17.1) [39.3]	534,688 (44.8)	
別	中部4県	3,836 (22.0) [-20.4]	3,133 (-18.3) [-16.5]	3,771 (20.4) [-15.2]	4,151 (10.1) [-28.6]	4,086 (-1.6) [-43.3]	4,068 (-0.4) [-15.8]	3,967 (-2.5) [4.3]	3,947 (-0.5) [5.6]	4,424 (12.1) [9.4]	4,506 (1.9) [12.3]	7,289 (61.8) [95.0]	3,648 (-50.0) [16.0]	4,173 (14.4) [8.8]	51,163 (4.3)
内	中部圏	7,190 (21.0) [-4.4]	6,741 (-6.2) [6.1]	7,354 (9.1) [2.6]	7,652 (4.1) [5.6]	7,108 (-7.1) [0.3]	7,532 (6.0) [11.8]	7,764 (3.1) [17.7]	7,044 (-9.3) [15.8]	7,849 (11.4) [14.8]	8,709 (11.0) [23.9]	7,593 (-12.8) [13.6]	7,398 (-2.6) [24.5]	8,229 (11.2) [14.5]	90,973 (7.6)
近畿圏	17,301 (6.1) [-11.0]	15,742 (-9.0) [-16.1]	17,115 (8.7) [-15.4]	16,728 (-2.3) [-11.0]	16,032 (-4.2) [-12.2]	16,429 (2.5) [-9.3]	17,598 (7.1) [-5.5]	14,750 (-16.2) [-10.5]	18,288 (24.0) [-2.2]	18,605 (1.7) [-6.8]	16,899 (-9.2) [-3.7]	15,488 (-8.3) [-5.0]	18,117 (17.0) [4.7]	201,791 (16.9)	
中国	3,613 (-47.3) [-49.4]	2,940 (-18.6) [-54.2]	3,383 (15.1) [-58.1]	3,985 (17.8) [-41.0]	4,080 (2.4) [-44.2]	4,003 (-1.9) [-41.6]	3,667 (-8.4) [-47.4]	3,207 (-12.5) [-49.5]	3,526 (9.9) [-46.5]	3,684 (4.5) [-53.1]	8,217 (123.0) [17.3]	3,302 (-59.8) [-51.8]	3,745 (13.4) [3.7]	47,739 (4.0)	
四国	4,361 (25.1) [21.9]	1,726 (-60.4) [-57.0]	1,358 (-21.3) [-65.3]	1,192 (-12.2) [-71.0]	1,946 (63.3) [-62.5]	1,262 (-35.1) [-68.0]	1,283 (1.7) [-66.9]	1,650 (28.6) [-60.6]	1,251 (-24.2) [-66.9]	1,300 (3.9) [-66.6]	1,506 (15.8) [-65.6]	1,882 (25.0) [-46.0]	1,136 (-39.6) [-74.0]	17,492 (1.5)	
九州	10,616 (-53.3) [-58.9]	7,333 (-30.9) [-67.5]	7,708 (5.1) [-69.6]	7,720 (0.2) [-68.4]	7,553 (-2.2) [-70.7]	7,485 (-0.9) [-68.9]	7,613 (1.7) [-69.0]	7,653 (0.5) [-67.1]	8,049 (5.2) [-66.9]	8,843 (9.9) [-66.0]	7,952 (-10.1) [-66.0]	7,403 (-6.9) [-67.4]	8,017 (8.3) [-24.5]	93,329 (7.8)	
取	専属専任媒介	10,292 (-6.7) [-18.1]	10,191 (-1.0) [-18.1]	10,762 (5.6) [-19.2]	11,134 (3.5) [-13.2]	10,728 (-3.6) [-16.2]	11,172 (4.1) [-9.2]	11,130 (-0.4) [-13.3]	9,699 (-12.9) [-11.2]	11,246 (16.0) [-13.2]	11,865 (5.5) [-11.5]	11,420 (-3.8) [-6.8]	9,855 (-13.7) [-10.6]	10,996 (11.6) [6.8]	130,198 (10.9)
引	専任媒介	33,737 (-6.6) [-13.5]	30,279 (-10.2) [-18.7]	33,251 (9.8) [-19.9]	34,550 (3.9) [-12.7]	33,191 (-3.9) [-17.9]	35,292 (6.3) [-9.0]	35,670 (1.1) [-9.3]	30,919 (-13.3) [-12.9]	37,327 (20.7) [-4.7]	39,357 (5.4) [-7.7]	37,738 (-4.1) [-4.3]	32,856 (-12.9) [-9.1]	34,698 (5.6) [2.8]	415,128 (34.8)
態	一般媒介	22,006 (-20.3) [-33.4]	18,366 (-16.5) [-37.7]	19,581 (6.6) [-41.1]	21,333 (8.9) [-37.3]	21,403 (0.3) [-39.1]	21,818 (1.9) [-30.4]	21,905 (0.4) [-30.3]	20,999 (-4.1) [-27.1]	23,734 (13.0) [-21.8]	25,169 (6.0) [-22.8]	25,045 (-0.5) [-16.4]	20,563 (-17.9) [-25.5]	21,880 (6.4) [-0.6]	261,796 (21.9)
別	売主	26,599 (6.1) [-16.4]	24,383 (-8.3) [-7.4]	26,987 (10.7) [-3.2]	28,265 (4.7) [3.2]	27,345 (-3.3) [6.7]	30,170 (10.3) [17.9]	32,051 (6.2) [19.0]	27,788 (-13.3) [12.8]	33,851 (21.8) [26.8]	34,731 (2.6) [21.3]	33,611 (-3.2) [22.9]	30,792 (-8.4) [22.8]	38,492 (25.0) [44.7]	368,466 (30.9)
代理	1,396 (28.9) [-6.2]	1,069 (-23.4) [-14.4]	1,308 (22.4) [-9.8]	1,350 (3.2) [-15.3]	1,204 (-10.8) [-21.8]	1,665 (38.3) [21.9]	1,483 (-10.9) [-3.8]	1,372 (-7.5) [1.0]	1,644 (19.8) [13.9]	2,263 (37.7) [69.1]	1,786 (-21.1) [38.3]	1,453 (-18.6) [34.2]	1,668 (14.8) [19.5]	18,265 (1.5)	
物	マンション	33,376 (3.6) [-6.9]	32,020 (-4.1) [-4.2]	35,295 (10.2) [-1.7]	35,321 (0.1) [2.1]	33,193 (-6.0) [-0.1]	36,102 (8.8) [10.3]	36,571 (1.3) [4.7]	31,683 (-13.4) [2.2]	38,012 (20.0) [9.9]	41,383 (8.9) [9.7]	36,090 (-12.8) [2.5]	34,906 (-3.3) [8.3]	39,674 (13.7) [18.9]	430,250 (36.0)
件	一戸建	29,985 (-7.2) [-21.6]	25,760 (-14.1) [-24.3]	28,487 (10.6) [-24.7]	30,430 (6.8) [-19.6]	29,729 (-2.3) [-21.4]	31,653 (6.5) [-12.0]	33,175 (4.8) [-7.7]	29,395 (-11.4) [-8.1]	35,535 (20.9) [-0.4]	37,062 (4.3) [-4.2]	36,507 (-1.5) [3.5]	30,846 (-15.5) [-4.6]	35,219 (14.2) [17.5]	383,798 (32.1)
種	土地	25,142 (-18.7) [-33.4]	21,558 (-14.3) [-35.8]	22,541 (4.6) [-39.3]	25,222 (11.9) [-31.1]	25,562 (1.3) [-33.1]	26,476 (3.6) [-22.9]	26,608 (0.5) [-23.7]	24,463 (-8.1) [-24.6]	28,170 (15.2) [-17.8]	28,383 (0.8) [-20.1]	30,796 (8.5) [-8.9]	24,405 (-20.8) [-21.1]	26,657 (9.2) [6.0]	310,841 (26.0)
別	住宅外(全部)	4,954 (0.4) [-10.7]	4,463 (-9.9) [-14.2]	5,004 (12.1) [-15.7]	5,151 (2.9) [-10.7]	4,901 (-4.9) [-14.1]	5,414 (10.5) [-6.6]	5,348 (-1.2) [-8.1]	4,748 (-11.2) [-12.5]	5,551 (16.9) [-0.1]	5,970 (7.5) [-2.9]	5,733 (-4.0) [5.3]	4,929 (-14.0) [-0.1]	5,681 (15.3) [14.7]	62,893 (5.3)
住宅外(一部)	573 (17.9) [-2.7]	487 (-15.0) [-6.2]	562 (15.4) [-4.3]	508 (-9.6) [-10.4]	486 (-4.3) [-9.2]	472 (-2.9) [-14.8]	537 (13.8) [2.9]	488 (-9.1) [23.2]	534 (9.4) [2.3]	587 (9.9) [3.3]	474 (-19.3) [-20.1]	433 (-8.6) [-10.9]	503 (16.2) [-12.2]	6,071 (0.5)	

※ 構成比は、四捨五入による端数処理のため内数の合計が100%にならないことがある

指定流通機構実態調査集計、総括表 地域別取引態様別売物件月間新規登録件数

地域	取引態様	総数	物件種別				
			マンション	一戸建	土地	住宅外全部	住宅外一部
北海道	専属専任 [構成比]	268 [7.4]	82 [6.7]	63 [7.4]	98 [8.0]	25 [7.7]	0 [0.0]
	専任媒介 [構成比]	1,615 [44.4]	396 [32.3]	474 [55.6]	568 [46.4]	170 [52.3]	7 [87.5]
	一般媒介 [構成比]	699 [19.2]	134 [10.9]	146 [17.1]	306 [25.0]	113 [34.8]	0 [0.0]
	売主 [構成比]	1,031 [28.4]	612 [49.9]	167 [19.6]	236 [19.3]	15 [4.6]	1 [12.5]
	代理 [構成比]	22 [0.6]	3 [0.2]	2 [0.2]	15 [1.2]	2 [0.6]	0 [0.0]
	合計 [地域比]	3,635 [3.4]	1,227 [3.1]	852 [2.4]	1,223 [4.6]	325 [5.7]	8 [1.6]
東北	専属専任 [構成比]	242 [7.2]	46 [6.9]	78 [6.1]	95 [7.7]	21 [10.7]	2 [40.0]
	専任媒介 [構成比]	1,274 [37.8]	253 [38.2]	450 [35.5]	500 [40.4]	69 [35.2]	2 [40.0]
	一般媒介 [構成比]	817 [24.2]	112 [16.9]	253 [19.9]	367 [29.7]	84 [42.9]	1 [20.0]
	売主 [構成比]	1,017 [30.2]	248 [37.4]	482 [38.0]	267 [21.6]	20 [10.2]	0 [0.0]
	代理 [構成比]	20 [0.6]	4 [0.6]	6 [0.5]	8 [0.6]	2 [1.0]	0 [0.0]
	合計 [地域比]	3,370 [3.1]	663 [1.7]	1,269 [3.6]	1,237 [4.6]	196 [3.5]	5 [1.0]
関東甲信越	専属専任 [構成比]	344 [6.0]	35 [7.4]	98 [4.5]	146 [5.5]	65 [15.5]	0 [0.0]
	専任媒介 [構成比]	1,918 [33.6]	189 [39.7]	611 [28.2]	978 [37.0]	135 [32.2]	5 [62.5]
	一般媒介 [構成比]	1,637 [28.7]	176 [37.0]	350 [16.2]	931 [35.3]	177 [42.2]	3 [37.5]
	売主 [構成比]	1,757 [30.8]	76 [16.0]	1,090 [50.3]	553 [20.9]	38 [9.1]	0 [0.0]
	代理 [構成比]	54 [0.9]	0 [0.0]	18 [0.8]	32 [1.2]	4 [1.0]	0 [0.0]
	合計 [地域比]	5,710 [5.3]	476 [1.2]	2,167 [6.2]	2,640 [9.9]	419 [7.4]	8 [1.6]
首都圏	専属専任 [構成比]	4,844 [9.4]	2,662 [10.3]	936 [6.5]	911 [11.0]	313 [11.6]	22 [6.9]
	専任媒介 [構成比]	14,654 [28.4]	6,805 [26.3]	4,008 [27.8]	2,966 [35.8]	798 [29.6]	77 [24.1]
	一般媒介 [構成比]	6,723 [13.0]	3,290 [12.7]	1,277 [8.9]	1,159 [14.0]	931 [34.5]	66 [20.7]
	売主 [構成比]	24,196 [46.9]	12,421 [48.0]	7,986 [55.4]	3,117 [37.6]	541 [20.1]	131 [41.1]
	代理 [構成比]	1,185 [2.3]	691 [2.7]	213 [1.5]	143 [1.7]	115 [4.3]	23 [7.2]
	合計 [地域比]	51,602 [47.9]	25,869 [65.2]	14,420 [40.9]	8,296 [31.1]	2,698 [47.5]	319 [63.4]
中部四県	専属専任 [構成比]	402 [9.6]	30 [6.0]	133 [8.8]	212 [11.2]	25 [9.6]	2 [25.0]
	専任媒介 [構成比]	1,368 [32.8]	212 [42.7]	432 [28.5]	633 [33.4]	88 [33.8]	3 [37.5]
	一般媒介 [構成比]	1,489 [35.7]	196 [39.5]	451 [29.8]	726 [38.3]	114 [43.8]	2 [25.0]
	売主 [構成比]	890 [21.3]	53 [10.7]	492 [32.5]	315 [16.6]	29 [11.2]	1 [12.5]
	代理 [構成比]	24 [0.6]	5 [1.0]	6 [0.4]	9 [0.5]	4 [1.5]	0 [0.0]
	合計 [地域比]	4,173 [3.9]	496 [1.3]	1,514 [4.3]	1,895 [7.1]	260 [4.6]	8 [1.6]
中部圏	専属専任 [構成比]	576 [7.0]	163 [9.7]	160 [4.9]	207 [7.2]	46 [11.5]	0 [0.0]
	専任媒介 [構成比]	2,626 [31.9]	679 [40.5]	650 [19.9]	1,132 [39.4]	158 [39.6]	7 [43.8]
	一般媒介 [構成比]	2,057 [25.0]	390 [23.2]	493 [15.1]	1,004 [35.0]	163 [40.9]	7 [43.8]
	売主 [構成比]	2,929 [35.6]	423 [25.2]	1,956 [59.9]	523 [18.2]	25 [6.3]	2 [12.5]
	代理 [構成比]	41 [0.5]	23 [1.4]	5 [0.2]	6 [0.2]	7 [1.8]	0 [0.0]
	合計 [地域比]	8,229 [7.6]	1,678 [4.2]	3,264 [9.3]	2,872 [10.8]	399 [7.0]	16 [3.2]
近畿圏	専属専任 [構成比]	3,175 [17.5]	981 [15.5]	1,394 [19.4]	690 [18.2]	95 [13.8]	15 [14.6]
	専任媒介 [構成比]	5,936 [32.8]	2,473 [39.0]	1,989 [27.6]	1,240 [32.7]	197 [28.7]	37 [35.9]
	一般媒介 [構成比]	4,207 [23.2]	1,556 [24.5]	1,515 [21.1]	839 [22.1]	264 [38.5]	33 [32.0]
	売主 [構成比]	4,551 [25.1]	1,205 [19.0]	2,250 [31.3]	966 [25.5]	117 [17.1]	13 [12.6]
	代理 [構成比]	248 [1.4]	126 [2.0]	47 [0.7]	57 [1.5]	13 [1.9]	5 [4.9]
	合計 [地域比]	18,117 [16.8]	6,341 [16.0]	7,195 [20.4]	3,792 [14.2]	686 [12.1]	103 [20.5]
中国	専属専任 [構成比]	270 [7.2]	36 [6.7]	85 [6.0]	137 [8.4]	12 [7.5]	0 [0.0]
	専任媒介 [構成比]	1,852 [49.5]	291 [54.3]	693 [49.3]	784 [48.0]	79 [49.1]	5 [55.6]
	一般媒介 [構成比]	1,094 [29.2]	137 [25.6]	423 [30.1]	473 [29.0]	59 [36.6]	2 [22.2]
	売主 [構成比]	508 [13.6]	62 [11.6]	205 [14.6]	229 [14.0]	10 [6.2]	2 [22.2]
	代理 [構成比]	21 [0.6]	10 [1.9]	0 [0.0]	10 [0.6]	1 [0.6]	0 [0.0]
	合計 [地域比]	3,745 [3.5]	536 [1.4]	1,406 [4.0]	1,633 [6.1]	161 [2.8]	9 [1.8]
四国	専属専任 [構成比]	139 [12.2]	11 [7.1]	44 [11.7]	77 [14.3]	7 [10.6]	0 [0.0]
	専任媒介 [構成比]	346 [30.5]	73 [47.4]	108 [28.6]	140 [26.1]	25 [37.9]	0 [0.0]
	一般媒介 [構成比]	466 [41.0]	51 [33.1]	142 [37.7]	241 [44.9]	30 [45.5]	2 [100.0]
	売主 [構成比]	180 [15.8]	19 [12.3]	83 [22.0]	76 [14.2]	2 [3.0]	0 [0.0]
	代理 [構成比]	5 [0.4]	0 [0.0]	0 [0.0]	3 [0.6]	2 [3.0]	0 [0.0]
	合計 [地域比]	1,136 [1.1]	154 [0.4]	377 [1.1]	537 [2.0]	66 [1.2]	2 [0.4]
九州	専属専任 [構成比]	736 [9.2]	234 [10.5]	184 [6.7]	230 [9.1]	86 [18.3]	2 [8.0]
	専任媒介 [構成比]	3,109 [38.8]	962 [43.1]	913 [33.1]	1,066 [42.1]	163 [34.6]	5 [20.0]
	一般媒介 [構成比]	2,691 [33.6]	734 [32.9]	948 [34.4]	799 [31.6]	195 [41.4]	15 [60.0]
	売主 [構成比]	1,433 [17.9]	285 [12.8]	702 [25.5]	423 [16.7]	20 [4.2]	3 [12.0]
	代理 [構成比]	48 [0.6]	19 [0.9]	8 [0.3]	14 [0.6]	7 [1.5]	0 [0.0]
	合計 [地域比]	8,017 [7.4]	2,234 [5.6]	2,755 [7.8]	2,532 [9.5]	471 [8.3]	25 [5.0]
全国	専属専任 [構成比]	10,996 [10.2]	4,280 [10.8]	3,175 [9.0]	2,803 [10.5]	695 [12.2]	43 [8.5]
	専任媒介 [構成比]	34,698 [32.2]	12,333 [31.1]	10,328 [29.3]	10,007 [37.5]	1,882 [33.1]	148 [29.4]
	一般媒介 [構成比]	21,880 [20.3]	6,776 [17.1]	5,998 [17.0]	6,845 [25.7]	2,130 [37.5]	131 [26.0]
	売主 [構成比]	38,492 [35.7]	15,404 [38.8]	15,413 [43.8]	6,705 [25.2]	817 [14.4]	153 [30.4]
	代理 [構成比]	1,668 [1.5]	881 [2.2]	305 [0.9]	297 [1.1]	157 [2.8]	28 [5.6]
	合計	107,734	39,674	35,219	26,657	5,681	503

※構成比とは地域内の取引態様別構成比で、地域比とは全国合計の地域別シェアである。

※構成比・地域比は、四捨五入による端数処理のため内数の合計が100%にならないことがある。

指定流通機構実態調査集計、総括表 月間成約件数

		総 数	物 件 種 別				
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部
全	総計件数	49,149	38,157	5,607	2,602	645	2,138
	[前月比]	[17.6]	[26.8]	[-5.4]	[-16.8]	[-6.8]	[9.2]
売	総 計	12,325	4,994	4,422	2,535	326	48
	[前月比]	[-11.4]	[-9.9]	[-9.7]	[-16.6]	[-17.9]	[17.1]
地	北海道	537	166	186	150	33	2
	[前月比]	[-25.2]	[-8.8]	[-29.3]	[-37.2]	[-2.9]	[-]
域	東北	504	126	225	135	18	0
	[前月比]	[-17.5]	[-2.3]	[-11.1]	[-32.5]	[-37.9]	[-]
り	関東甲信越	562	75	321	150	16	0
	[前月比]	[-2.1]	[-9.6]	[18.9]	[-23.5]	[-33.3]	[-100.0]
物	首都圏	4,644	2,588	1,299	612	121	24
	[前月比]	[-10.4]	[-9.2]	[-5.9]	[-22.4]	[-17.1]	[33.3]
別	中部4県	410	78	183	140	9	0
	[前月比]	[-10.1]	[-17.0]	[-9.0]	[-6.7]	[-10.0]	[-100.0]
件	中部圏	1,107	327	402	356	19	3
	[前月比]	[-8.9]	[-12.1]	[-6.1]	[-6.6]	[-38.7]	[0.0]
取	近畿圏	2,982	1,191	1,175	548	50	18
	[前月比]	[-10.0]	[-9.5]	[-12.8]	[-4.4]	[-24.2]	[38.5]
引	中国	454	112	185	142	15	0
	[前月比]	[-23.7]	[-13.8]	[-30.5]	[-21.5]	[-11.8]	[-100.0]
態	四国	197	38	82	71	5	1
	[前月比]	[9.4]	[-7.3]	[-4.7]	[44.9]	[25.0]	[-]
様	九州	928	293	364	231	40	0
	[前月比]	[-13.3]	[-15.6]	[-9.2]	[-18.1]	[11.1]	[-100.0]
別	専属専任	2,167	1,058	658	388	61	2
	[前月比]	[-9.6]	[-8.2]	[-7.6]	[-15.1]	[-16.4]	[0.0]
件	専任媒介	6,576	3,060	1,857	1,457	173	29
	[前月比]	[-14.2]	[-9.0]	[-20.2]	[-16.2]	[-21.4]	[70.6]
取	一般媒介	1,382	448	482	373	73	6
	[前月比]	[-17.1]	[-18.8]	[-13.9]	[-19.6]	[-14.1]	[-14.3]
引	売主	2,145	412	1,403	304	17	9
	[前月比]	[1.4]	[-11.2]	[11.3]	[-15.6]	[0.0]	[-35.7]
態	代理	55	16	22	13	2	2
	[前月比]	[-26.7]	[14.3]	[-40.5]	[-38.1]	[0.0]	[100.0]
賃	総 計	36,824	33,163	1,185	67	319	2,090
	[前月比]	[32.1]	[35.1]	[15.0]	[-22.1]	[8.1]	[9.0]
賃	北海道	91	81	3	0	1	6
	[前月比]	[2.2]	[8.0]	[-25.0]	[-100.0]	[-75.0]	[50.0]
物	東北	369	287	40	0	4	38
	[前月比]	[24.2]	[19.1]	[81.8]	[-100.0]	[-20.0]	[35.7]
賃	関東甲信越	439	332	41	2	16	48
	[前月比]	[19.6]	[28.2]	[-22.6]	[100.0]	[77.8]	[6.7]
物	首都圏	20,108	18,433	435	37	94	1,109
	[前月比]	[35.6]	[39.2]	[17.6]	[2.8]	[16.0]	[1.4]
賃	中部4県	296	207	32	1	16	40
	[前月比]	[41.6]	[52.2]	[100.0]	[0.0]	[-23.8]	[14.3]
物	中部圏	569	510	15	5	5	34
	[前月比]	[57.6]	[57.9]	[25.0]	[150.0]	[-16.7]	[88.9]
賃	近畿圏	12,912	11,574	516	17	145	660
	[前月比]	[28.0]	[29.3]	[15.2]	[-32.0]	[3.6]	[24.5]
物	中国	272	178	34	1	10	49
	[前月比]	[19.3]	[21.1]	[30.8]	[-83.3]	[0.0]	[25.6]
賃	四国	76	51	15	1	3	6
	[前月比]	[10.1]	[18.6]	[0.0]	[0.0]	[-25.0]	[0.0]
物	九州	1,692	1,510	54	3	25	100
	[前月比]	[26.2]	[33.3]	[-15.6]	[-72.7]	[66.7]	[-15.3]

* 成約件数は成約報告のあった件数である。

指定流通機構実態調査集計、総括表 当月末総登録件数

		総 数	物 件 種 別					
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部	
全	総計件数 [前月比]	859,530 [-1.5]	507,931 [-3.5]	121,013 [2.6]	132,941 [1.7]	27,486 [1.8]	70,159 [-0.1]	
売 地 り 域 物 別 件 態 様 別	総 計 [前月比]	339,509 [2.7]	84,730 [4.3]	105,956 [2.7]	128,813 [1.7]	18,644 [2.4]	1,366 [-2.1]	
	北海道 [前月比]	13,549 [1.9]	2,303 [3.2]	3,755 [1.7]	6,374 [1.0]	1,099 [5.6]	18 [-14.3]	
	東北 [前月比]	15,711 [0.3]	1,712 [1.9]	5,467 [-0.5]	7,650 [0.5]	842 [1.7]	40 [-7.0]	
	関東甲信越 [前月比]	29,810 [0.9]	1,678 [0.1]	8,856 [1.6]	17,791 [0.7]	1,436 [0.9]	49 [-9.3]	
	首都圏 [前月比]	105,393 [4.5]	43,963 [5.0]	30,955 [3.9]	23,151 [5.2]	6,623 [2.8]	701 [-3.0]	
	中部4県 [前月比]	20,521 [0.5]	1,628 [0.9]	6,127 [0.4]	11,612 [0.3]	1,111 [2.1]	43 [2.4]	
	中部圏 [前月比]	32,752 [2.3]	5,655 [3.0]	10,185 [2.0]	15,284 [2.1]	1,571 [3.7]	57 [7.5]	
	近畿圏 [前月比]	62,508 [3.9]	18,279 [4.6]	22,394 [4.6]	18,681 [2.6]	2,815 [2.6]	339 [-0.3]	
	中国 [前月比]	17,486 [0.7]	1,582 [7.3]	5,691 [1.4]	9,415 [-0.8]	770 [1.9]	28 [16.7]	
	四国 [前月比]	7,651 [-0.5]	660 [0.3]	2,051 [1.4]	4,531 [-1.0]	399 [-4.8]	10 [-9.1]	
	九州 [前月比]	34,128 [1.3]	7,270 [3.2]	10,475 [1.3]	14,324 [0.4]	1,978 [1.3]	81 [-3.6]	
	専属専任 [前月比]	36,498 [2.3]	11,192 [3.5]	10,651 [2.6]	12,501 [1.6]	2,038 [-1.8]	116 [4.5]	
	専任媒介 [前月比]	127,712 [2.1]	35,298 [3.2]	36,201 [2.0]	49,323 [1.4]	6,383 [3.0]	507 [-6.3]	
	一般媒介 [前月比]	98,160 [1.5]	20,466 [3.0]	23,332 [2.0]	45,895 [0.5]	8,002 [1.8]	465 [-2.9]	
	売主 [前月比]	73,333 [6.8]	16,703 [8.4]	34,952 [6.7]	19,735 [5.5]	1,709 [8.2]	234 [4.5]	
	代理 [前月比]	3,806 [-16.0]	1,071 [13.5]	820 [-50.5]	1,359 [-2.7]	512 [3.9]	44 [10.0]	
	総 計 [前月比]	520,021 [-4.0]	423,201 [-4.9]	15,057 [1.4]	4,128 [2.7]	8,842 [0.7]	68,793 [0.0]	
	賃 地 賃 域 物 別	北海道 [前月比]	3,992 [0.2]	3,494 [-0.5]	107 [7.0]	45 [-6.3]	69 [16.9]	277 [3.7]
		東北 [前月比]	10,840 [2.8]	9,042 [3.4]	331 [0.0]	140 [5.3]	176 [9.3]	1,151 [-2.2]
		関東甲信越 [前月比]	15,674 [-1.0]	12,526 [-0.3]	662 [-1.5]	347 [1.2]	417 [1.0]	1,722 [-6.4]
首都圏 [前月比]		334,405 [-6.2]	281,654 [-7.4]	5,697 [1.5]	1,225 [5.6]	3,316 [2.5]	42,513 [0.4]	
中部4県 [前月比]		8,515 [4.5]	5,642 [7.4]	579 [11.3]	205 [-0.5]	563 [-0.9]	1,526 [-4.8]	
中部圏 [前月比]		9,146 [15.0]	6,469 [21.3]	285 [7.1]	482 [4.8]	344 [1.5]	1,566 [0.9]	
近畿圏 [前月比]		106,494 [-0.7]	83,116 [-1.0]	5,181 [1.5]	873 [0.1]	2,835 [-2.2]	14,489 [0.4]	
中国 [前月比]		8,608 [-2.3]	5,274 [-3.4]	903 [-5.3]	240 [2.6]	362 [3.4]	1,829 [0.9]	
四国 [前月比]		2,297 [-4.4]	1,297 [-8.3]	268 [3.5]	89 [1.1]	132 [-3.6]	511 [1.4]	
九州 [前月比]		20,050 [0.2]	14,687 [0.6]	1,044 [1.4]	482 [1.0]	628 [1.1]	3,209 [-2.3]	